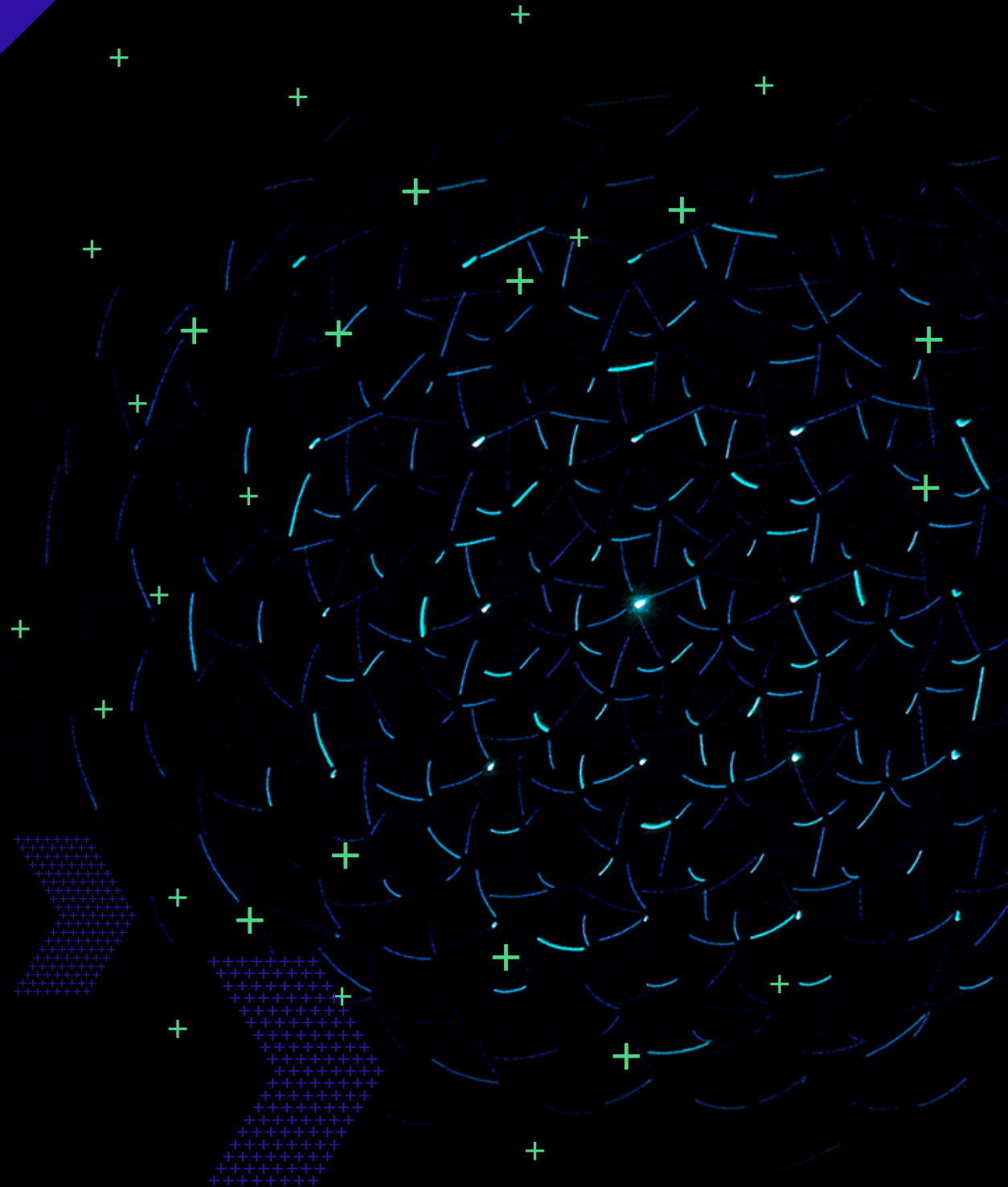


CUSTOMER  
SUCCESS STORY

# Opti9



CASE STUDY



# Opti9 Adds On-Demand Secure AWS Connectivity for Enterprise Customers with PacketFabric



## About Opti9

Opti9 is a leading hybrid cloud solutions provider with offices in Garden City, NY, Omaha, NE, Overland Park, KS, and St. Louis, MO, and a global network of data centers.



OPTI9

Opti9 is an AWS Advanced Consulting Partner and Veeam Platinum VCSP, specializing in cloud services, application development and modernization, backup and disaster recovery, and managed security and compliance. Opti9's solutions are designed to accelerate digital transformation with minimal business disruption so you can realize the full benefits of the cloud faster.

With its business-first focus, Opti9 blends experience with innovation and new solutions to deliver on its “**Right Workload, Right Cloud, Right Time**” approach.

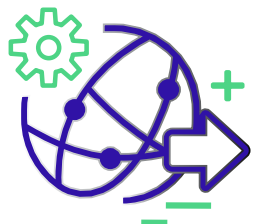
## The Challenge

Acting as a conduit for all of its customers' cloud usage, Opti9 utilizes AWS as a key component of its disaster recovery and offsite backup services.

Many of Opti9's clients have intensive security and compliance requirements, and Opti9 needed to expand its options for sending traffic to AWS over a secure network. However, the Opti9 team needed flexibility to meet diverse customer connection needs without having to make large up-front infrastructure commitments.



# The Solution



Opti9 evaluated the PacketFabric Network-as-a-Service that offers hosted and dedicated Direct Connect secure connectivity to multiple AWS on-ramps.

By connecting to the PacketFabric network, Opti9 could provide easy-to-provision, secure access to AWS via a single network and interface.

## The Result



Opti9 was able to rapidly gain secure connectivity to AWS on behalf of its customers.

Since PacketFabric offers on-demand private connections to other cloud providers, Opti9 was also able to easily support multi-cloud networking, giving customers greater flexibility.

**“Opti9 got up and running with AWS connectivity through PacketFabric very quickly, said Sagi Brody, Opti9’s Chief Technology Officer (CTO). “Our customers are very compliance and security minded, and being able to send traffic to AWS over PacketFabric’s secure network has been a huge win for us.”**



OPTI9



PACKETFABRIC

# The WAN Becomes the Cloud



PacketFabric delivers carrier-class WAN connectivity with cloud-like ease of deployment and consumption.

We built a massively scalable, 50T+ global, private, secure optical network, automated from the ground up to offer on-demand Layer 2 and Layer 3 connectivity from monthly to longer terms. Connect at up to 100Gbps in minutes between hundreds of colocation data centers, CSPs like AWS, Azure, GCP, IBM, and Oracle, major SaaS providers like Salesforce and Webex, and a broad ecosystem of Internet Exchange, SaaS, Disaster Recovery and Backup as a Service, and other providers.

The PacketFabric network is carrier class, with redundant stacks and paths. Users can provision carrier-class point-to-point, hybrid cloud, and multi-cloud connectivity in minutes using a self-service portal, while DevOps teams can manage connectivity in real-time using a comprehensive REST API.

**Learn more at [www.packetfabric.com](http://www.packetfabric.com).**



CASE STUDY

